REV/AY

Advisory Services

We believe in a better construction industry for all

ABOUT REVAY

Founded in 1970 and headquartered in Montreal, Revay is Canada's largest construction claims consulting firm. Today, we have upwards of 50 consultants, primarily engineers, architects, senior technologists and other related professionals, across five offices in Canada.

As a leading construction consulting firm, we help our clients anticipate, navigate, avoid, and resolve conflicts and issues on their construction projects.

Projects are becoming larger and more complicated. As such, the construction industry often suffers from delays and cost overruns. We lighten the load that conflicts put on our clients. We work to find solutions and bring clarity to complex issues, so that contractors and owners can concentrate on creating cost-efficient, on-time projects that benefit society. We go one step further, by offering dispute avoidance, risk management and numerous other project management and advisory services to help eliminate conflicts before they even happen.



INDUSTRY SECTORS

Revay's client base covers the entire spectrum of the construction industry, including all levels of government, public and private sector owners, contractors, subcontractors and suppliers, architectural and engineering firms including Engineering, Procurement and Construction/ Construction Management (EPC/EPCM) firms, law firms, financial institutions and industry associations. Our assignments comprise all sectors of the construction industry. We're currently involved, or have been involved, in most of the mega-projects across Canada.

The sectors within the construction industry where Revay provides services are:

- Infrastructure and transportation
- Institutional
- Industrial, mining, and oil and gas
- Power
- Commercial
- Military facilities and government buildings
- Sports, recreation and cultural facilities
- Specialty construction projects

Revay's diverse project experience allows us to take the relevant best practices from one industry or region and apply them to the benefit of other projects, bringing further value to our clients.



Trusted advisors for your construction projects.



Many of our clients turn to Revay as a trusted advisor. We bring reliable expertise and a unique perspective to assist in a number of different areas, from project inception to completion. At any stage of a project's lifecycle, Revay can provide support, advice or consultation to our clients. These advisory services include the following:

- Risk management
- Contract and commercial reviews
- Surveys and studies
- Seminars and training
- Independent project audits, such as project health checks, or ad hoc schedule and cost performance reviews
- Facilitation and development of lessons learned at the end of projects

Revay's end-to-end advisory services help our clients achieve the predictable and repeatable delivery of their construction projects.





Revay has a wide and diverse range of experience, gained from our involvement providing dispute resolution services and project management support services on countless construction projects. Our clients are the first to benefit from this experience and expertise, by receiving guidance and training on best practices and how to avoid problems on future projects, tailored to their particular needs.

Contract and Commercial Reviews

At the contract development stage or the contract negotiation stage of a project, Revay can perform a review of the contract documents, specifications or commercial terms. This is with a view to identify gaps or potential areas where issues may arise.

Surveys and Studies

Revay can conduct surveys or studies in a wide variety of areas. These may include studies on industry practices and standards, surveys of clients' internal project management or document control processes, as well as other project-specific surveys.

Seminars and Training

Revay can deliver presentations or facilitate seminars and workshops, tailored to the specific needs of our clients. Our experience allows us to address the issues commonly faced by different sectors of the construction industry, project delivery methods or client groups.

Independent Project Audits

Revay can perform project audits on an ad hoc basis throughout project execution. These could include project health checks, schedule audits and cost performance reviews. Revay is also skilled at effectively presenting information in easy-to-understand visuals. As such, we can develop project dashboards and other visuals to synthesize and facilitate the communication of important information.

Facilitation and Development of Lessons Learned

Revay firmly believes that the knowledge gained from individual project experiences, both challenges and successes, is essential for improving performance and avoiding issues on future projects. To that effect, Revay can facilitate workshops or project post-mortem sessions and assist with identifying and evaluating key lessons learned.





Advisory Service Spotlight – Risk Management

Revay has a keen understanding that the successful management of uncertainty is fundamental to avoiding disputes and achieving project success. That is why one of Revay's well-known advisory services is risk management.

Over the past nearly 20 years, Revay has conducted project risk assessments on a range of projects totaling well over \$100 billion in value. Revay has provided risk management services in the following sectors: infrastructure, airport development, commercial development, hydroelectric power, coal power, industrial plants, LNG, mining/minerals, nuclear power, oil and gas facilities, oil sands, pipelines and upgraders.

Revay's risk management services start at the concept phase, where we work with our clients to identify the uncertainties around the overall goals and the project environment, and to develop an appropriate implementation strategy. Then, during the planning phase, Revay helps our clients identify and quantify systematic and event-driven uncertainties within project plans. Risk analyses are performed at this stage, resulting in more precise baseline estimates and schedules for our clients. Revay also helps our clients develop and maintain risk registers throughout their projects in order to support accountability for the management of risks.





INSIGHTS

Revay seeks to give back to our clients and the construction community by providing thought leadership in construction claims and dispute resolution, among other construction-related topics. Many of our consultants frequently share their expertise and knowledge through conferences, seminars/webinars for associations and at numerous post-secondary institutions across Canada, as well as in *The Revay Report*.

The Revay Report is our hallmark publication, where our consultants love to share their knowledge with the greater construction community.

Our clients and the construction community often turn to our *Revay Reports*, which provide relevant and practical thought leadership and advice for owners and contractors alike.

Check our website to keep up to date with our latest insights.







OUR TEAM Honest and Impartial Consultants

Our greatest asset is our people. We're dedicated to supporting our clients and to making the construction industry better. Revay takes pride in the diverse backgrounds, abilities and skill sets of our team, who share a commitment to the highest standards and ethics of our profession, and many of whom are industry-recognized in their respective areas of practice.

A number of our consultants have been with Revay for decades, gaining extensive experience and know-how, and bringing to the table a consistency and quality that our clients can count on. Their knowledge is now being passed down to our future experts and leaders. allowing for continuity in delivering high-quality products and services, and maintaining Revay's commitment to improving the construction industry as a whole. Our bench strength is one of Revay's differentiators. Our clients benefit from Revay's diverse team, who have a 360-degree view of construction projects and issues that can arise, having worked for consultants, contractors, owners, and engineering or design firms in both the public and private sectors.

Experts and Testifying Experience

We're often engaged to prepare expert reports. All of our consultants have actively participated in the development of such reports. Many of our consultants have been accepted to testify as experts in arbitration or litigation and have acted as adjudicators or presented in mediations and in front of Dispute Resolution Boards (DRBs).





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